

1256 West 59th Street  
Kansas City, Mo. 64113  
May 24, 1988

Dr. Edward Stout  
Director, Southwest Technologies, Inc.  
2018 Baltimore  
Kansas City, Mo. 64108

Dear Dr. Stout,

I feel compelled to write you in praise of your product, Elasto-Gel. In all my years experience as an R.N. Elasto-Gel has demonstrated the most dramatic healing I have ever witnessed! I am most grateful to you for your discovery and production of this miraculous dressing. A dear friend who has been practically bedridden for 8 months with stasis ulcers has made a complete recovery using your product. He is now able to walk without pain and is becoming more active each day both physically and mentally. The application of Elasto-Gel took only three weeks to heal five fairly large and deep ulcers!

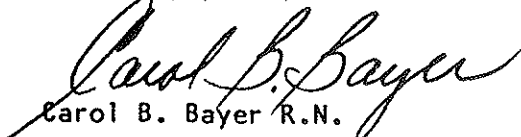
Mr. \_\_\_\_\_ had a hip fracture in August '87. Following a total hip repair he did relatively well until his lower leg developed a very large stasis ulcer. This presented a problem since it interfered with his rehabilitation program following hip surgery. The ulcer increased in size with infection and he was admitted to the hospital. He was put on total bedrest with the leg elevated above the heart. After two weeks he was discharged with a boot application. This was kept on for two weeks with no success. They then proceeded to do wet/dry saline dressings, duoderm applications and multiple ointments over a period of 4 months with no success. He was then put back in the hospital for a skin graft. The skin graft was marginally successful, but still was not healed over a period of 2 months. All of this occurred over a period of 8 months of almost constant bedrest.

When the other leg developed 5 fairly large ulcers and no successful treatment found I decided to find a new approach on my own. I was most fortunate to have walked in a medical rental store, after numerous phonecalls, and was advised to try this product Elasto-Gel. I applied it that evening. The next evening I wanted to check the progress. I have to tell you I couldn't believe my eyes! The wounds looked so clean and healing was already taking place! The progress taking place each day just amazed all of us. All of the ulcers were completely healed in just 3 weeks!

The dressings are so easy to apply and do not disturb the patient. They also provide a gentle padding to the affected area. The healing was also so remarkable in that the wounds looked so clean. There was another area that looked like it was beginning to break down so we applied Elasto-Gel prophylactically and it never developed into an ulcer. I feel this product has broken this pattern of ulcer development that has been a problem for this 83 year old man for the last 6 years.

I think you have made a marvelous discovery and I applaud you. I am spreading the word to all my medical friends so they can help their patients avoid the sufferings my friend endured. I thank you so much.

Sincerely yours,

  
Carol B. Bayer R.N.